



**SEPTEMBER 21-24**  
**ST. PETERSBURG RUSSIA**

**NEVA** 2021

THE 16<sup>TH</sup> INTERNATIONAL  
EXHIBITION AND CONFERENCE  
FOR SHIPPING, SHIPBUILDING,  
OFFSHORE ENERGY, PORTS,  
INLAND WATERWAYS AND OCEANOGRAPHY



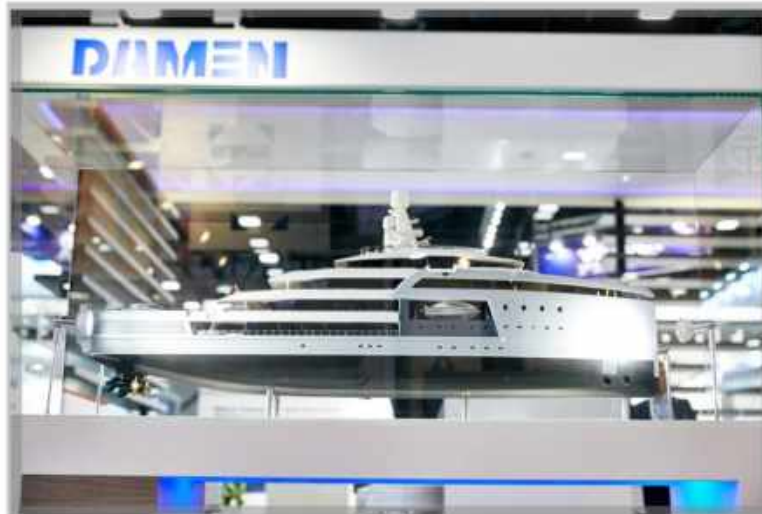
Today, there are more than 1000 enterprises in Russia engaged in shipbuilding and repair of vessels of various categories, as well as development and production of propulsion, hydroacoustic, navigation, deck and other types of equipment, shipbuilding materials and various ship components. Some enterprises carry out scientific activities in the field of shipbuilding and marine technology.

## FIGURES

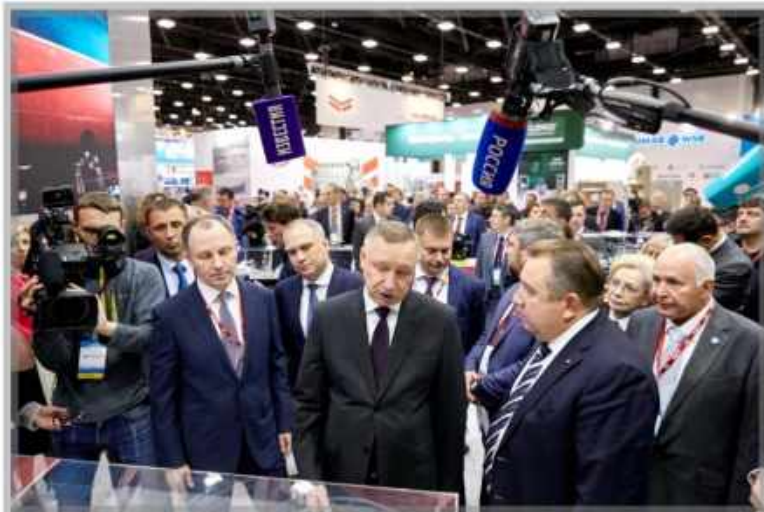
- It is planned to build 406 vessels with a total deadweight of 11.7 million tons by 2030
- Russian transport companies annually place orders abroad for the construction of vessels worth more than \$2-3 billion  
Structure of shipbuilding imports:
  - 60% - cargo, cruise, and sightseeing vessels, ferries, barges, etc.
  - 3% - fishing vessels and other watercraft for processing and canning fish products
  - 7% - tugs and pushers
  - 27% - floating beacons, fire boats, dredging barges, floating cranes and other watercraft
  - 3% - other
- In commercial shipbuilding, the volume of imports is almost 80% of the total project cost
- Purchase of components amounts to about \$7 billion per year. (approximately 600 items)  
List of the main imported components:
  - Power plants
  - Deck equipment for vessels operating in Arctic conditions
  - Marine diesel engines and pumps (Spare parts for marine engines)
  - Compressors and gas turboblowers
  - Marine electrical equipment
  - Marine fixtures and fuel injection equipment
  - Hydraulic steering gears, anchor windlasses, pneumatic tools
  - Controls for controllable-pitch propellers (CPP)
  - Hydraulic cranes, capstans, fishing ship winches, oceanographic equipment and hydraulic systems



# INTERNATIONAL MARITIME EXHIBITION AND CONFERENCE



# INTERNATIONAL MARITIME EXHIBITION AND CONFERENCE







«This event is the industry's largest; it accurately reflects the main market trends and traditionally draws the heightened interest of industry-specific organizations, companies and experts from many countries. At the exhibition, great attention is paid to topics associated with the development of port infrastructure, safe navigation, integrated and responsible ocean development. It's important to demonstrate the great potential of these areas to representatives of the largest Russian and foreign companies – to reap the maximum synergetic effect from their engagement. Expert dialogue of this kind will help to align the interests of international business with those of transportation regulators in the Russian regions and the near and far abroad.»

**Minister of Transport  
of the Russian Federation  
E.I. Ditrikh**



«The government of the Russian Federation adopted the program «Development of Shipbuilding for 2013-2030». The progress is planned to be noticeable-until 2030, the volume of civilian production of Russian shipbuilding in monetary terms should increase by 5 times. It is planned to increase labor productivity by 2.5 times, to create about 6 thousand high-performance jobs. The proportion of upgraded and new assets of the research institutes and design industry needs to reach 72%. Special impetus to the development of shipbuilding should be given to the program of development of the shelf of the Arctic and far Eastern seas, the development of sea and river transport and fishing fleet.

I am convinced that NEVA will actively contribute to the further development of the shipbuilding industry and the production of competitive civilian marine equipment. The exhibition and conference will allow to exchange best practices, to study more deeply the pressing issues of the industry, to make a significant contribution to their solution, will serve to create and strengthen mutually beneficial relations.»

**Alexander Shokhin  
President of the Russian Union Industrialists and  
Entrepreneurs**



«The NEVA conference program is focused on the challenges and opportunities facing Russia's merchant shipping, fishing, seaport and offshore industries, it also provides an unrivalled forum to bring Russian and overseas interests together to address a broader range of topics including navigation in the pristine Arctic environment.

I am glad to note the level of participation at this prominent event, which demonstrates clearly that you all recognize the need for a common understanding on the issues that, presently, affect the maritime community. Whilst no one can predict what that future will hold, I am certain that specialized maritime conferences like NEVA will continue to play a key role in serving the maritime industry in order to meet its current and future challenges.»

**Mrs. Sandra R. Allnutt**  
**Head, Marine Technology and GBS Maritime Safety**  
**Division International Maritime Organization (United Nations)**



«As a maritime state on the Baltic Sea with modern shipyards and innovative supplier companies, we want to expand and deepen the economic connections with the Russian Federation, especially in the maritime industry. I am looking forward to visiting this internationally significant shipbuilding exhibition in St. Petersburg.»

**Manuela Schwesig**  
**Prime Minister of Mecklenburg-Vorpommern**





«Our mission is improving the exporting level of Turkey and collaboration with strategic partner countries, and Russia is one of our specific partners in the maritime industry. So we are here to come together with our Russian friends.»

**Anul Caner Topaloglu**  
Chief of Department, TURKISH



«We are here to sell our ship designs and also to meet Russian ship owners and shipyard owners. NEVA is a well-known exhibition, and we've been here several times. We've had some fruitful meetings.»

**Richard K. Gjerde**  
Sales Director, MARIN TEKNIKK



«NEVA is the place where we build contacts with Russian companies. But I would like to stress that economic success is just the means to reach a totally different goal. Our goal is to do our best so that the contacts between the two economies benefit our citizens.»

**Stefan Rudolph**  
Ministry of Economy, Labour and Health, MV



«One of the reasons to come here is to see the exhibition itself, which is of high global quality; there are plenty of nice products here. We are meeting plenty of friends here, and, as in normal life, the human contact is very important.»

**Pekka Koskinen**  
Partner, Ph.D. (Econ., Log.), BRAVE ALLIANCE



«I think NEVA exhibition is very good for many foreign companies. Here they can find Russian partners, and they can learn about the new trends of shipbuilding industries.»

**Kim Jung-Hoon**  
**Director General, KOTRA**



«The exhibition this year has been really good for us , this is the second time we are here. We are happy with the standard of the exhibition, we are happy with the audience and the feedback we are getting from people. I think you have done really well.»

**Haraldur Arnason**  
**Managing Director/CEO, KNARR  
MARITIME**



«This is normally a very important meeting place for the international maritime industry. And I have to say that, by far, this NEVA has been the most successful NEVA in many years. On the very first day we had a significant number of visitors coming to see our pavilion. And the second day was even better.»

**Rune O. Methi**  
**Senior Project Manager, NRCC**



«We are here to meet our clients, maybe, meet new possible clients, and to learn more about the Russian maritime market. And, so far, it's been a pleasure, we are very happy to be here, and, for sure, we will come back to meet clients and hear presentations of many relevant products.»

**Rolf Fiskerstrand**  
**CEO/Konsernsief, FISKERSTRAND**





NEVA, the International Maritime Exhibition and Conference for Commercial Shipping, Shipbuilding, Offshore Energy, Ports, Inland Waterways and Oceanography, is one of the world's ten largest maritime industry fairs. The event has been held since 1991 with the support of the Russian official authorities. NEVA Exhibition & Conference showcases achievements and trends in development, manufacture, maintenance and modernization of marine and river facilities. It promotes both international transfer of technology and localization of shipbuilding, including production of ship and port equipment.

With over 30 years of accumulated experience and competences, NEVA 2021 is an unparalleled platform for business promotion, inspiration, and networking with the key players of the industry. We will do our best to insure the maximum efficiency of participation, combining exhibition and comprehensive conference programme to cover the entire range of issues of importance for the maritime industry.



# NEVA IS OFFICIALLY SUPPORTED BY:



- |   |  |   |   |
|---|--|---|---|
|  | Ministry of Transport<br>of the Russian Federation               |  | Russian Export Center   |
|  | Ministry of Industry<br>and Trade of the Russian Federation      |  | Association of Maritime Industry<br>Enterprises "Maritime Collegium Inform" |
|  | Ministry of Foreign Affairs<br>of the Russian Federation         |  | Russian Union<br>of Industrialists and Entrepreneurs                        |
|  | Government<br>of St. Petersburg                                  |  | St. Petersburg Chamber<br>of Commerce and Industry                          |
|  | Maritime Board under the Government<br>of the Russian Federation |  | Welders Alliance of St. Petersburg<br>and the Northwest Region              |
|  | Maritime Council under the Government<br>of St. Petersburg       |  | United Shipbuilding<br>Corporation USC                                      |



International Association  
of Ports and Harbors (IAPH)

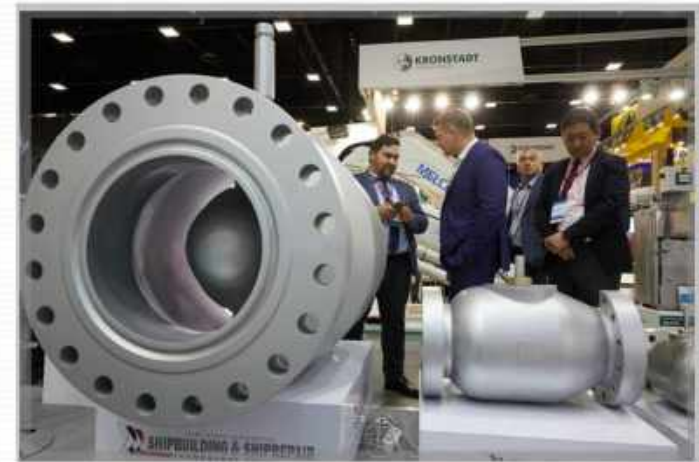
As usual, the exhibition was held with the support of the Ministry of Transport of the Russian Federation, the Ministry of Industry and Trade of the Russian Federation, the Ministry of Foreign Affairs of the Russian Federation, the Government of St. Petersburg, the Marine Board under the Government of the Russian Federation, the Federal Agency for Fishery, the Chamber of Commerce and Industry of the Russian Federation, and the Maritime Council under the Government of St. Petersburg, the Russian Union of Industrialists and Entrepreneurs, the Welders Alliance, the Russian Union of Exhibitions and Fairs, the Russian Export Center.



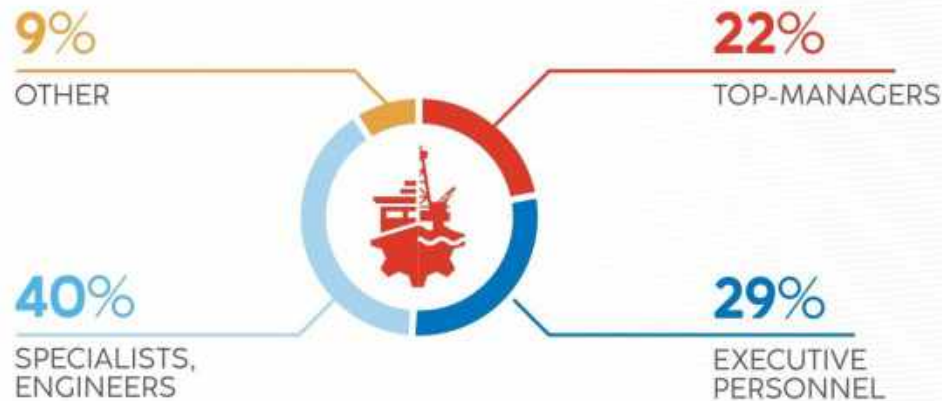
- To showcase progress in a wide range of sectors in the maritime industry and to facilitate the creation of close relationships and new business ties for robust long-term cooperation;
- To provide a venue for major developments, both potential and currently available, in civil maritime and river machinery and vessel development, production, procurement, maintenance, repairs and upgrading, to promote international technology transfer and demonstrate the benefits of relocating manufacturing facilities for shipbuilding, as well as deck and port equipment and systems production, into Russia;
- To feature cutting edge innovative projects in shipbuilding development, new technologies in civil vessel and maritime equipment production, as well as in port modernization and shipping safety;
- To facilitate integration in shipbuilding, promoting regional manufacturing hubs for shipbuilding and related industries and improving their competitiveness.



- Shipbuilding industry, seagoing cargo carriers and icebreakers
- Marine passenger and freight-passenger vessels
- Sea-river vessels
- Auxiliary and reaserch vessels
- Offshore equipment and systems
- Offshore vessels
- Ships and equipment for fishing industry
- Ship maintenance and re-equipment
- Design and engineering
- Power generation units and propulsion systems
- Pumps, compressors, reinforcement
- Navigation and communication systems
- Materials, installations, equipment
- Welding and technologies for shipbuilding
- Registration, classification, survey
- Shipping safety
- Technologies for diving, emergency, rescue and deepwater works
- Sea an river transport, freight forwarding
- Ports and port technology
- Hydraulic and transport engineering
- Environmental friendly technologies for shipbuilding and shipping
- Personnel training. Hardware and software, simulators



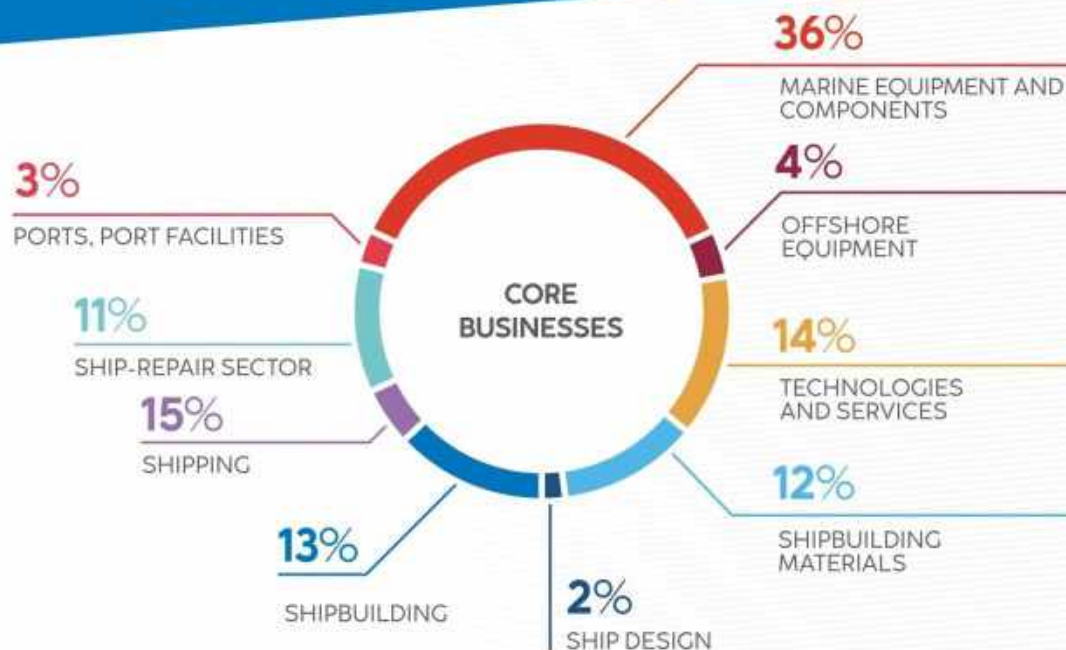




#### Key specialists:

- Port service representatives
- Ship agents
- Designers and constructors
- Captains and shipowners
- Development Director
- Engineers
- Project managers
- Sales managers

- 25,000 visitors; \*as of 2019
- Over 600 exhibitors from all over the world, total exhibition area 26,000 square meters;
- Federal and local public authorities;
- Regional transport committees and administrations;
- Representatives of international and Russian industry associations and non governmental organizations;
- Top and senior management of key industry players;
- Entrepreneurs from over 36 countries, including Russia, Belarus, Kazakhstan, Azerbaijan, Ukraine, Germany, Austria, France, Belgium, Netherlands, Denmark, Norway, Sweden, Finland, UK, Switzerland, Spain, Italy, Iceland, Poland, Portugal, Greece, Croatia, Estonia, Latvia, Lithuania, Turkey, China, India, South Korea, Singapore, Hongkong, United Arab Emirates, Australia, etc.;
- Industry experts;
- Industry media;
- Young professionals looking for potential employment opportunities.

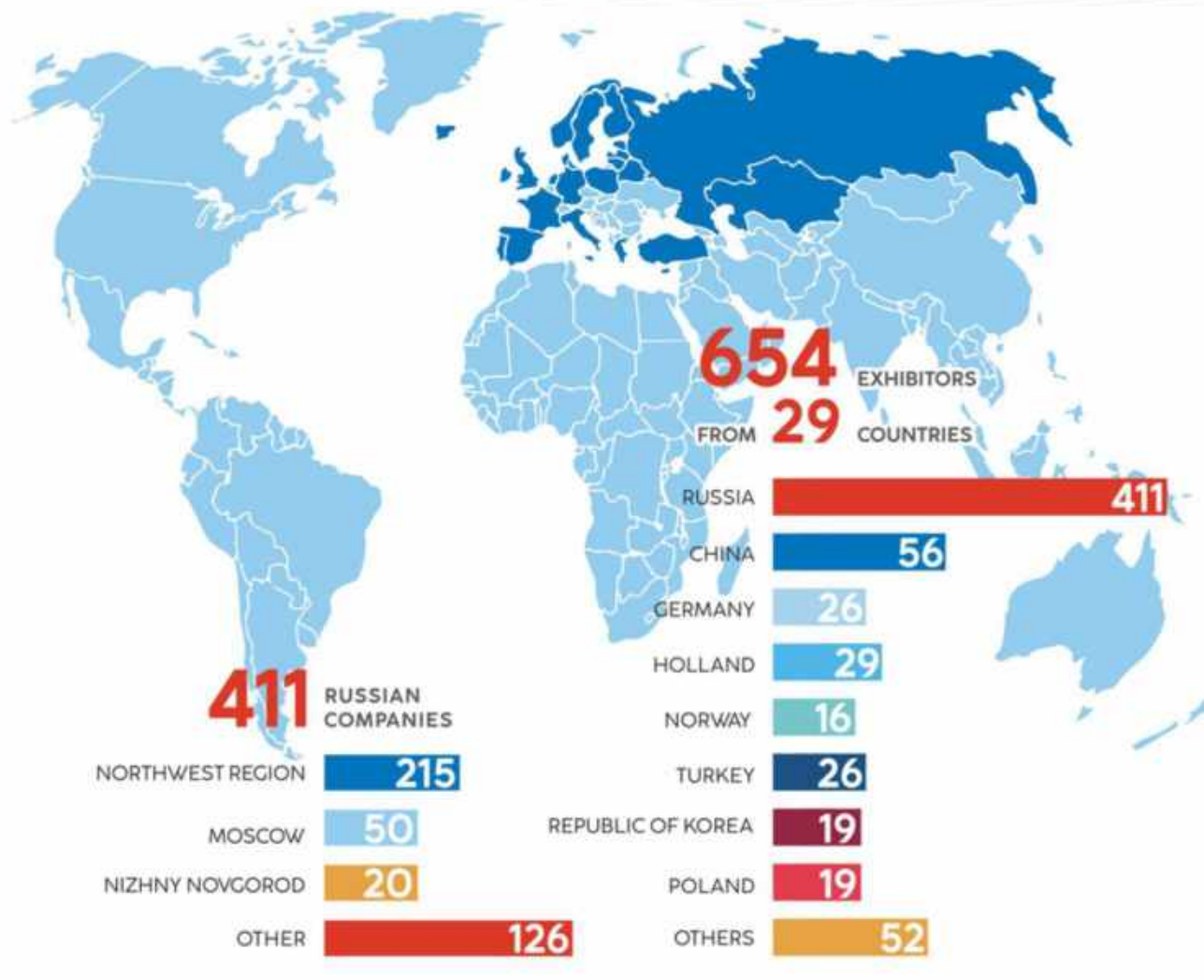




# NEVA EXHIBITION GROWTH DYNAMICS



# NEVA EXHIBITION & CONFERENCE GEOGRAPHY





In 2021, the Organizer is planning the main conference to cover the topical issues of development of shipbuilding and shipping industries, including:

- Plenary session featuring senior officers of the key ministries, companies, and international institutions;
- Debate on development of the Russian shipbuilding industry, plans for localization import substitutions strategies;
- Ship maintenance trends;
- International cooperation in shipping;
- Development and implementation of new technologies in shipbuilding and shipping;
- Ecological trends in water transport;
- E Conference on small-size and small-tonnage shipbuilding etc.

NEVA Conference will be divided into specialized units, 1.5-2 hours each. The invited speakers will present the whole professional range of the industry: from the leading companies, shipyards and design bureaus to the international institutions and specialized media. The participants and trade visitors of the Exhibition are invited to join the audience (pre-registration allows to visit the Conference free of charge).



**The new NEVA Business Programme joins the traditional NEVA Conference sessions, which will run concurrently to form the combined NEVA Conference & Business Programme for the upcoming event.**

This year's eventful and industry-focused programme will take place over 3 days with the participation of recognized Russian and international experts, representatives of key industry players, government institutions and professional associations. Particular attention will be paid to practical issues and handling latest challenges, as well as discussing the prospects for the development and modernization of the industry.

## INDUSTRY MEDIA PARTNERS



## BUSINESS MEDIA PARTNERS



## NEWS AGENCIES



## TV CHANNELS



## TOTAL NUMBER OF MEDIA PARTNERS



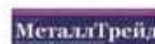
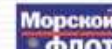
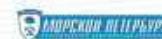
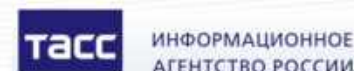
ГЕНЕРАЛЬНЫЙ  
МЕДИА-ПАРТНЕР



ГЕНЕРАЛЬНЫЙ ОТРАСЛЕВОЙ  
МЕДИА-ПАРТНЕР



НЕФТЕГАЗОВЫЙ  
ПАРТНЕР





# CUTTING-EDGE FORMATS FOR CONGRESS & EXHIBITION ACTIVITIES



Participants of the NEVA exhibition will be offered not only traditional exposition opportunities, but also modern formats of congress and exhibition activities. These are, in particular, special areas for presentations, signing agreements and business communication.



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A special cultural programme will be organized for exhibitors, which traditionally includes a gala-dinner on the opening day of the exhibition and other special events.



# ORGANIZERS

## NEVA-INTERNATIONAL IS YOUR PROFESSIONAL MARITIME MARKET GUIDE



**NEVA-International LLC** is the organizer of major international congress and exhibition events in the field of the maritime industry. The company is focused on developing commercial shipbuilding and ports, as well as promoting national interests and public image of Russia.

The International Exhibition & Conference NEVA is one of the most important international platforms for cooperation and expert discussion, specializing in commercial shipbuilding, shipping, ports, offshore energy and oceanography.

The International TRANSTEC Forum is an equally significant event. The Ministry of Transport of the Russian Federation consider this event as a well-established professional platform for an ongoing international expert dialogue in the interests of practical cooperation in the field of sea and river shipping and ports.

The Russian Boatbuilders Centre is a new project launched in the framework of NEVA 2019. This industry association of small-size and small-tonnage boatbuilders was established as a commercial representation in order to promote Russian manufacturers abroad and develop innovative maritime technologies in the domestic market.



**Andrey Vasilchenko**  
**Deputy General Director**  
**NEVA – International LLC**

“We strive to keep up with the times, to understand the market requirements and the current trends. We develop our projects so that they could become a high-quality communication platform promoting Russian engineers and manufacturers on the international market.

We encourage the participation of international companies, associations and international investment funds. Consistently increasing the number of foreign exhibitors, we aim to create a comprehensive platform not only for experts' discussion and communication, but also for practical activities, comprising commercial negotiations, conducting new contracts, and establishing important international projects.

We are looking forward to discussing new initiatives and proposals with the leaders of the global maritime industry, regarding the full range of our projects, from the programmes of NEVA and TRANSTEC to various business missions and other events.”



**EXPOFORUM** is the most cutting-edge venue of its kind anywhere in Russia – or Europe – for holding business and entertainment events of any size and format – exhibitions, conventions, forums, sports and cultural events.

It consists of:

- three exhibition pavilions (13 114 sq.m. each)
- convention centre with a total holding capacity of 10 000 people (68 conference halls)
- St. Petersburg's first HILTON hotels
- business centre
- customs-and-logistics complex
- cafes, restaurants and other such infrastructural amenities.



# EXPOFORUM

Address: Peterburgskoye sh. 64/1,  
St.Petersburg, Russia



The NEVA team of accomplished professionals is ready to assist you. Whether you have questions, special requests or just want us to send you some information, please contact us.

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Let's stay connected

